



INTERNATIONAL GROUP, INC.

SCIENCE • ENGINEERING • ADVANCED TECHNOLOGY

USEPA Region 5

Annual Small Business Conference

November 14, 2007

Chicago, IL

Corporate Overview

Steve Townsend, PG

Senior Vice President

125 S. Wacker, #1108

Chicago, IL 60606

312-443-0550

stownsend@onesullivan.com

www.onesullivan.com

Sullivan International Group
is an SBA 8(a) and
Service-Disabled Veteran
Owned Business



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CERTIFICATIONS & CCR PROFILE

- SBA, 8(a) Business Development Program Participant
 - **Graduation: August 2010**
- SBA, Small Disadvantaged Business
 - **Graduation: August 2010**
- Service-Disabled Veteran-Owned Business
- Environmental Engineering Contractor
- Primary NAICS Code: 562910, Exception; Env. Remediation Services
- Current Employee Size: 150+
- Current 3-Year Revenue Average: \$16M

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MAJOR MILESTONES

- **1998:** Founded on Environmental Management & Commercial EHS Focus
- **2001:** SBA Certified 8(a) and SDB
- **2002:** Acquired Pacific Treatment – Env. Construction Focused Firm
- **2002:** DoD Mentor-Protégé with Tetra Tech EMI (TTEMI)
- **2003:** SBA Mentor-Protégé with TTEMI
- **2003:** \$50M Navy Win under a Joint Venture with TTEMI
- **2004:** \$20M VA Construction Awards
- **2006:** \$15M Navy SPAWAR Prof. Services Contract
- **2006:** \$425M EPA Region 5 RAC Win under a Joint Venture with TTEMI
- **2006:** \$10M EPA Region 2 RST Win,
- **2006:** \$27M EPA Region 5 START Win under Joint Venture with TNA
- **2006:** \$40M Navy MMEC Win
- **2007:** Pending R2, R4 & R9 EPA proposals

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SOLID CORPORATE INFRASTRUCTURE

- ISO 9001:2000 Certified
- DCAA Approved Accounting System / Deltek GCS Premier
- DCAA Approved Rates
- Mature & Seasoned Contracts Team
- Seasoned Management Team with Cumulative Experience of 250+ Years
- Real-time Financial Reporting using Deltek
- Project Manager training based on PMI principles
- DCAA Compliant Electronic Timesheet System
- Web Based SharePoint System for Information Sharing with Team and Clients
- Established ISO Approved Subcontract Management Program
 - Prequalification Process
 - Three Bid Requirement / Process
 - Rigid Performance Standards
 - Annual Recertification

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STAFF COMPOSITION

- ✓ Project Managers
- ✓ Programmers
- ✓ Engineers
- ✓ Geologist/Hydrogeologists
- ✓ GIS Specialists
- ✓ Biologists/Ecologist
- ✓ Toxicologists
- ✓ Technicians
- ✓ Installers
- ✓ Safety Professionals
- ✓ Chemists
- ✓ Facility Managers
- ✓ Site Supervisors
- ✓ Industrial Technicians
- ✓ Fuel Systems Technicians
- ✓ Field Technicians
- ✓ Waste Handlers
- ✓ Hazmat Technicians
- ✓ Document Production Staff
- ✓ Superintendents
- ✓ Laborers
- ✓ Administrative Personnel

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KEY CONTACTS

- **Contracts:**
 - **Sandra Flint:** 619-260-1432 x3225
 - sflint@onesullivan.com
- **Civilian Agency Business Line Manager**
 - John Kirschbaum, PE: 415-321-1784
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- **Principal**
 - **Steve Sullivan:** 619-260-432 x2906
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